

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE PAGE OF PAGES

1

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2. AMENDMENT/MODIFICATION NO.
00023. EFFECTIVE DATE
06/15/2012

4. REQUISITION/PURCHASE REQ. NO.

5. PROJECT NO. (If applicable)

6. ISSUED BY

7. ADMINISTERED BY (If other than Item 6)

**DOT/FEDERAL AVIATION ADMINISTRATION
EASTERN LOGISTICS SERVICE AREA, AAQ-510
1701 COLUMBIA AVENUE
COLLEGE PARK, GEORGIA 30337**

SAME AS BLOCK 7

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)



9A. AMENDMENT OF SOLICITATION NO.

DTFAEN-12-R-00041

9B. DATED (SEE ITEM 11)

05/08/2012**TO ALL PROSPECTIVE BIDDERS**

10A. MODIFICATION OF CONTRACT/ORDER NO.

*TO BE COMPLETED BY VENDOR IF NOT COMPLETE
CODE

FACILITY CODE

10B. DATED (SEE ITEM 13)

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offer X is extended is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation on as amended, by one of the following methods:

(a) By completing Item 8 and 15, and returning **1** copies of the amendment; (b) acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hours and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)

**13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO.
AS DESCRIBED IN ITEM 14.**

A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT/ORDER NO. IN ITEM 10A.



B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation data, etc.) SET FORTH IN ITEM 14,



C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:



D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ☐ is not, **X** is required to sign this document and return **1** copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

**Solicitation No. DTFAEN-12-R-00041, Armed Guard Services, Southern Region Headquarters,
College Park, Georgia**

1. Bid due date is extended to June 27, 2012 @ 3:00p.m.**2. Questions and Answers (attached).**

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)

16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)

TRACIE B. HARRIS

15B. CONTRACTOR/OFFEROR

15C. DATE SIGNED

16B. UNITED STATES OF AMERICA

16C. DATE SIGNED

BY

(Signature of person authorized to sign)

(Signature of Contracting Officer)

Solicitation No. DTFAEN-12-R-00041

Armed Guard Services, Southern Region Headquarters, College Park, Georgia

Questions and Answers

Question 1: Who is the current contractor? Are they eligible to re-bid the contract?

Answer 1: Protection Strategies Incorporated (PSI), d/b/a Eagle Technologies, Inc. Yes, they are eligible to re-bid the contract.

Question 2: What is the current value of the contract?

Answer 2: \$1,091,171.40 (this fiscal year)

Question 3: Are the Security Officers (SO) unionized? If so, can we get a copy of the CBA?

Answer 3: Security Officers voted in a Union during the fall of 2011. To date, there has been no receipt of the CBA.

Question 4: Are the current officers under a company or union medical plan and or 401K type retirement plan?

Answer 4: Company medical plan and a 401K type retirement plan.

Question 5: How many Security Officers are currently employed? Number of FT? Number of PT?

Answer 5: Full-Time (15 Guards) / Part-Time (3 Guards)

Question 6: Are qualified part time/reserve SO's allowed on this contract?

Answer 6: Refer to Pages 15-21, Section C.6 Qualifications. Each SO must meet the qualifications requirements specified in this section.

Question 7: There is a list of initial training requirements on Pages 31-33, but it does not state a total number of initial training hours required. Is there a required minimum number of initial training hours?

Answer 7: Refer to any state, federal and local requirements for SO initial training. Review Pages 30-33 detailing any training requirements.

Question 8: Page 1, C.2 Scope: Refers to the contractor furnishing "transportation"? Is there any transportation required to operate the contract? Vehicles, golf carts, etc..

Answer 8: Currently use a golf cart to conduct roving and patrol duties.

Question 9: Firearms, C.12.1.1 - States each SO is to be provided with their own firearm. Does this mean there is not allowed sharing of a pool of firearms?

Answer 9: **Section C.12.1.1 Contractor-Provided Firearms and Ammunition** "The contractor will provide SO's, including part-time and reserve SO's with their own assigned firearm. **There is no sharing from a pool of firearms.**

Question 10: P. 30, C.12.2 Radio Communications: SOW says the contractor must provide 1 radio per SO, but goes on to say "and if required and if approved by the COTR, base stations or repeaters. What is the radio communications requirement?

Answer 10: Section C.12.2 Radio Communications

Question 11: Is there a "preferred" radio model to be used on this contract?

Answer 11: No, but the radio model must meet the requirements as specified in Sections C.12.2 Radio Communications and Section C.12.3 Radio or Telephonic Communications.

Question 12: **Page 9, C.3.7.2 Vehicles:** States "contractor must supply necessary safety equipment or material to conduct vehicle inspections". Is there a specific equipment list?

Answer 12: No.

Question 13: **Pages 26/27, C.12 Uniforms & Equipment:** States "the FAA may require the addition of Body Armor". Is there indeed a requirement for body armor on this contract? If yes, what is the quantity requirement?

Answer 13: Page 27 Note: The FAA may require the addition of NIJ Level IIA Body Armor with concealed carrier for some or all SO's during the performance of this contract. If requirement is initiated then the quantity required would be for the total number of SO employees.

Question 14: What is the current number of billable guard hours?

Answer 14: 698 hours per week

Question 15: Can you provide the exact number of full time guard positions and part-time guard positions?

Answer 15: Full-Time (15 Guards) & Part-Time (3 Guards)

Question 16: Can you provide the number of seniority years for each guard?

Answer 16: See below detailed guard anniversary dates for each guard.

Guard 1 - 03/18/1999	Guard 10 - 04/07/2005
Guard 2 - 08/03/1999	Guard 11 - 10/17/2005
Guard 3 - 11/12/1999	Guard 12 - 10/17/2005
Guard 4 - 02/15/2002	Guard 13 - 03/29/2007
Guard 5 - 04/17/2002	Guard 14 - 01/27/2009
Guard 6 - 05/16/2002	Guard 15 - 11/06/2009
Guard 7 - 10/15/2003	Guard 16 - 12/07/2009
Guard 8 - 04/01/2004	Guard 17 - 06/14/2011
Guard 9 - 06/24/2004	Guard 18 - 06/15/2011

Question 17: For this selection, why is it tiered, 8(a) consideration first vs. potentially making this opportunity a SDVOSB set-aside?

Answer 17: The Contracting Officer (CO) in accordance with the AMS specifies the tiered order of precedence for evaluating offers in the solicitation.

Question 18: If 8(a) companies are going to get first consideration, why should my company consider taking the time to bid as only a potential tier 2 option?

Answer 18: There may not be sufficient competition in any single tier and it will still give the opportunity to the other tiers. This also provides FAA a means to continue the procurement if any tier level participation is insufficient without having to go through the whole solicitation process from the beginning.

Question 19: In reviewing accomplished goals for contracting, FAA always exceeds by large margins, their 8(a) goal, whereas SDVOSB's are barely achieved. Can this contracting opportunity be considered for SDVOSB or at least let SDVOSB compete on equal footing with 8(a)?

Answer 19: No. The order of precedence is set.

Question 20: What are the preferred due dates for the two methods of proposal submission? Is it June 5, 2012, for both proposal submission methods.

Answer 20: The due date for the proposal has been extended to June 27, 2012 from the original due date of June 5, 2012. At least one proposal must be received by the due date and time.

Question 21: Is there a pricing/costing volume? Or should we include all pricing/costing information in Volume 3?

Answer 21: The pricing should be submitted on the Page 2, Standard Form 36, Schedule of Bid Items.

Question 22: How long has the incumbent provider held the contract to provide armed guard service?

Answer 22: 3 years.

Question 23: Since the Government contracts are matter of public record, please advise the current hourly bill rates and rate categories for this service.

Answer 23: The current contract is billed monthly at \$90,930.95 per month.

Question 24: What security service vendor held the contract before the current incumbent?

Answer 24: Allegiance Security Group, LLC.

Question 25: What was the previous incumbent's hourly bill rate?

Answer 25: \$95,871.35 (10/1/2008 – 9/30/2009)

Question 26: If the contract is awarded to a new guard vendor, please advise if incumbent guard personnel are eligible for hire with the new vendor and continued placement at the project site?

Answer 26: Yes, this is strongly encouraged. Refer to Page 18, Clause 3.6.2-40 Non-displacement of Qualified Workers (April 2009).

Question 27: Our firm is a partner in a 8(a) Joint Venture (JV) under an SBA approved Mentor Protege' Agreement. We recognize that FAA has its own Mentor Protege program and would like to know how our JV will be viewed by the evaluation team. Will our JV be viewed as a 1st tier submitter? Also, will our past performance and that of our large business partner be considered as past performance and experience of the JV, as is the case in most other agencies?

Answer 27: See attached Procurement Guidance, Section 9: Joint Ventures. Also, refer to AMS Clause 3.2.2.7-8 Disclosure of Team Arrangements (April 2008); AMS Clause 3.6.1-12 Notice of Service-Disabled Veteran Owned Small Business Set-Aside (October 2011) and AMS Clause 3.2.2.3-10 Type of Business Organization (July 2004).

Question 28: Section L provides some information about the technical submissions, but it does not provide guidance on page counts. Can FAA please provide offerors with its expectation of page counts by proposal section noted in SO-L-3(e)?

Answer 28: No page count requirement.

Question 29: In order to accurately price the benefit aspects of the wage determined employees within the requirement; can FAA please provide a seniority list of incumbent personnel by hire date?

Answer 29: See Answer 16.

Question 30: There is no specified date for submission of questions. Will the Government allow questions up to the time of submission?

Answer 30: Deadline for questions was May 30, 2012.

Question 31: We have not seen any changes to the procurement since the additions on May 8, 2012. Have the responses to any questions been provided yet?

Answer 31: No.

Question 32: C.12 Uniforms and Equipment p27 - The note under the uniform list states that body armor may be required during the performance of this contract. Since armor generally takes 6 weeks to order and receive from the manufacturer and is an expensive item, will FAA provide advanced notice and a price adjustment if it decides to require SO's to wear body armor?

Answer 32: If the body armor becomes a requirement time would be allowed to order and receive the armor and a equitable adjustment would be negotiated.

Question 33: C.12.1.1.1 Contractor - Provided Firearms and Ammunition - The SIR allows the contractors to uniformly provide one of three different weapon choices to their SO's posted on site. In order to accurately project timing and pricing associated with firearms training and transition, please provide the weapon currently being carried by incumbent SO's.

Answer 33: 9mm Beretta

Question 34: Considering we have not received the answer to any questions, will the Government consider an extension to the due date?

Answer 34: Bid due date has been extended to June 27, 2012.
